



Special points of interest:

- Medicaid Committee
- Licensure Committee
- Parity Committee
- Upcoming Events
- Sponsors

Message From President



Green Bay: Center of the Football Universe

What a great time to consider joining your friends and WSOPP colleagues in Green Bay, USA!!!

We will be gathering for a full day of very important and highly relevant presentations on Friday, April 8th. This year's spring meeting will be focusing on "Hot Topics" related to billing, reimbursement and compliance presented by CARIS Innovation.

The afternoon session will include an extended presentation by Joe McTernan who works in the Government Affairs Office of AOPA. Mr. McTernan serves as the

'Director of Reimbursement' and will update our group as to the state of our profession; upcoming changes to Medicare; as well as important matters related to national health care legislation.

So why not bring yourself, and some of your key staff members to Green Bay for a worthwhile day of business programming...

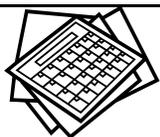
...AND why not consider staying overnight on Friday and spend Saturday visiting Lambeau Field, the Packer Hall of Fame and the home of the World Champion Packers. Andrea Pavlik has arranged for a very low cost room rate so you might as well

make it a combined business and leisure trip.

I hope to see you in April. Take care until then.

Dennis Farrell, C.P.

dennisfarrellcp@aol.com
414-259-1950



Calendar of Events

Topics of Discussion:

- Medicare changes
- HIPPA updates
- Reimbursement issues In O&P
- Credentialing
- Contracting
- National Health Care

CEU'S applied for from ABC

**Semi-Annual
Membership
Meeting**

April 8, 2011
8:00 to 5:00

Rock Garden Conference Center
Green Bay, WI

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Minutes: October 22, 2010 Membership Meeting



Sheboygan, WI

Call to order: 13:00

Dennis Farrell, president, opened the meeting by welcoming everyone.

- Previous meeting minutes
 - Greg Gruman moved to accept the Spring 2010 meeting minutes
 - Vote taken, all voted to approve/ accept
- Treasury Report
 - Jim Sadjak provided report in absentia
 - Current cash on hand amount: \$33,611
 - highest amount on hand to date
 - expenditures
 - Insurance, website hosting/ maintenance, printing/ posting,
 - cost of membership meeting
- Communications Report
 - Andrea Pavlik reported
 - Spring 2011 Membership Meeting
 - Date/ location have not been determined yet.
 - Newsletter and webpage are active and updated 2x/ year
 - Have mass email capabilities in place for quick dissemination of information
- Medicaid Report
 - Greg Gruman reported
 - Provider Education
 - MA is reporting a definite improvement in PA submission and the use of the Portal
 - Policy Issues
 - MA has been in contact with WSOPP, asking our opinion on changes
 - Looking for improvements to coverage
 - They have agreed to re-visit life expectancy issues
- Licensure Report
 - Mick Batton reported
 - Progress has been on hold pending outcome of elections
 - Looking for sponsor for the 2011 session prior to sending bill to drafters office
 - Dennis Farrell indicated that we will looking to start a new committee to be assigned “legislative” tasks for both bills
- Parity Report
 - Dennis Farrell reported
 - Reviewed Bill progress:
 - Bill was stopped in policy process after being introduced in 2009
 - Sponsor has now retired
 - Need new sponsor- a democrat may be more valuable
 - Will wait until elections are completed to determine best target
 - Will continue grass roots effort prior to hiring lobbyist
- Call for new Business
 - Dennis Farrell asked for any new business
 - No new business presented
- Motion to adjourn
 - Greg Gruman moved to adjourn
 - Unanimous vote to adjourn
 - Meeting Adjourned: 13:50



UPDATE: Parity Committee

The Parity Committee is gearing up for the next phase of the Parity Legislation Campaign.

The new state legislative appointments are complete, including the very important "Committee on Insurance". The current political makeup of the committee is: 7 Republicans, 5 democrats and 1 independent. We will begin identifying members of the legislature, as well as the Insurance Committee, who will be in a position to support, or oppose, parity legislation. We will also need to zero-in on potential sponsors for the bill as well as begin a process of legislator education, including invitations to visit O and P facilities within their legislative home districts.

We will begin outreach to patients and other allies within those districts who may be helpful in communicating the merits of parity as a means to insure patient access to medical

services. This will include involving the local media in those areas. It might also be helpful to revive the concept of 'town hall' style meetings, particularly in those key districts, in order to bring wider attention to the parity campaign.

In geographic areas where we do not have a parity committee member in residence, we will "deputize" WSOPP members to help coordinate these activities. With the assistance of 'Amputee Coalition of America' we will also locate members within these geographic areas that may be helpful in forming patient/consumer groups. It will be very important to keep the consumer protection aspect of the parity campaign at the forefront.

We will also be developing fact sheets, partly based on status reports from other states who have already passed parity legislation.

STAY TUNED:

for further instructions as to how you will be able to help in promoting parity legislation.

Dennis Farrell, CP
DennisFarrellCP@aol.com
414-259-1950

Please contact Dennis should you have any questions regarding the committees work to date or if you wish to volunteer with this committee



"Let us never forget that government is ourselves and not an alien power over us. The ultimate rulers of our democracy are not a President and congressmen and senators and government officials, but the voters of this country."

Franklin D
Roosevelt

Parity Committee Members

Committee Members:

Following are WSOPP members that are active on the Parity committee:

Chairman:

Dennis Farrell, CP

- Tom Flatley, Jr
- Glen Goranson
- Jerry Henderson
- Jack Schultz

If you would like to join the Parity committee, or have questions, comments or concerns regarding this committee, please contact the chairman:

Dennis Farrell, CP
414- 259-1950
dennisfarrellcp@aol.com

UPDATE: Licensure Committee

As we enter 2011, the progress of the Licensure committee has been placed on hold. The does not mean that the desire to introduce a Wisconsin O&P Licensure Bill has been dropped; but does mean that due to the changes in the political make-up of the 2011 Wisconsin Legislature, our work has been significantly delayed.

The new Legislator has just been seated and as you know they are focused in a different direction for the 2011 calendar year. As we all have been witnessing on television and for some personally, it appears so far that current legislatures focus is strongly toward that of cutting the bud-

et. I myself have made several attempts to make contact with my state Senator and have been given the indication that all the focus is and will be on reducing the state deficit and cutting the state budget.

Due to the new focus of the state legislature, WSOPP is going to encounter great difficulty in not only finding a sponsor willing to introduce a bill of this type, but also to obtain the needed constituents to back and support the bill.

Again, this does not mean that all work to date is lost, simply that the Licensure Committee will need to work diligently to find a sponsor. If you have any connections in the

current legislature, the licensure committee would like to hear from you.

The Licensure committee is chaired by:

Mick Batton, CO
920-725-6200

Mick.Batton@physiocorp.com

Please contact Mick should you have any questions regarding the committees work to date



“In the book of life, the answers are not in the back”

Charlie Brown

Licensure Committee Members

Following are WSOPP members that are active on the Licensure committee:

Chairman:
Mick Batton, CO

Committee Members:

Ken Crooker
Tom Current
Mark Gilles
Jeremy Janisse
James Lewallen

If you would like to join the Licensure committee, or have questions, comments or concerns regarding this committee, please contact the chairman:

Mick Batton, CO
920-725-6200
Mick.batton@physiocorp.com

Treasury Report

The books for Fiscal Year 2010 have been maintained by current Treasurer Jim Sadjak, C.Ped.

Current Treasury statement as of the printing of this newsletter:

\$36,271.97

Account is in good standing and there are no outstanding bills at this time.

Communication Committee

NEWS RELEASE!!!!!!!!!!

The Spring 2011 Membership Meeting will focus solely on issues surrounding reimbursement in O&P. WSOPP has waved non-member registration fees for all office staff wishing to attend. Cost will be \$50 per person up to 3 persons per office.

Unable to attend? Submit questions via email to:

Andrea.Pavlik@physiocorp.com

Reponses will be posted on the webpage and via email.



UPDATE: Medicaid Committee-

The committee continues discussions with DHS staff following up on Board directives from last fall.

We were advised by Pam Hoffman that the department will only allow for a department representative to speak to organizations one time per year for one hour. They have indicated that they do not provide regular training or information sessions to other organizations within the state, but rather meet with their reimbursement committees 1-2 times per year. These meetings are held at DHS. They have indicated that there is limited fund for travel and expenses and that the department

prohibits organizations from reimbursing for these.

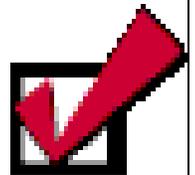
Therefore, regular presentations from DHS will need to be eliminated from the semi-annual membership meeting format. Instead, I welcome anyone with a specific inquiry to email me. The Medicaid committee will then take the issue/question to the department for discussion. Any related issues/ topics discussed will be provided to members during the Medicaid Committee update that the membership meetings.

This does not mean that DHS is closing its doors in terms of communication, but rather limiting group access to them.

The will continue to accept communications from the WSOPP Medicaid Committee and will alert of any policy or procedure changes as needed.

Greg Gruman, CP
ggruman@winkley.com

Please contact Greg should you have any questions regarding the committees work to date



Medicaid Committee

The Medicaid Committee has been inactive due to Medicaid's rollout of the new Forward Health Portal. Following are WSOPP members that are active on the Medicaid committee:

Chairman:

Greg Gruman, CP

Committee Members:

- David Castellanos
- Kathy Kannenburg
- David Sisson
- Xenon Wojcik

If you would like to join the Medicaid committee, or have questions, comments or concerns regarding this committee, please contact the chairman:

Greg Gruman
ggruman@winkley.com

Life's battles don't always go to the stronger or faster man. But sooner or later the man who wins, is the man who thinks he can.

- Vince Lombardi

Forward Health: Coding Tips

CMS Introduces new code: L4631

Per Forward Health the New code has been loaded into the system with the following parameters:

- L4631, AFO, Walk Boot Type, Custom Fabricated.
- Provider type 53
- Place of Service MUST be "11"
- No Prior Authorization Required
- No Diagnosis Restriction (However per Medicare, L4631 is reimbursable for Diagnosis of 713.5 only)
- Benchmark/Core/Basic Plans allowed
- Allowable \$926.80

This means that Medicaid will not pay up to the 80% of CMS allowable, which is \$1333.46 (80%=\$1066.89). Straight Medicaid will pay only \$926.80 with a max co pay of \$3.00.





WSOPP

**Wisconsin Society of
Orthotists, Prosthetists &
Pedorthists**

WSOPP— Communications
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Sheboygan, WI 53083

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2011 WSOPP Members (current as of date of publishing)

CORPORATE MEMBERS

Actra Rehab
Aljan Co
Farrell Prosthetics
O&P Associates
Reichert & Kelsey P&O
Wisconsin P&O

MEMBERS

Mick Batton, CO
Curt Bertram, CO
Alan Burke BOCO, CPed
Thomas Davis, CFo
Dennis Farrell, CP
Mark Gilles, CO
Glenn Gorenson, CO
Greg Gruman, CP
Julie Jordan- Brown, CCA
Brian Kelsey, CPO

Jeffrey Langer, CPed
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